

IBM Cloud Marketplace Reseller

IBM Cloud Aggregator Selection/Change



How to select/change your IBM Cloud Aggregator (Distributor)

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Log into the IBM PartnerWorld Profiling System (PPS) using the following page: <u>https://www.ibm.com/partnerw</u> <u>orld/partnertools</u>



BM		Marketplace Se	earch	م ٩			
BM Partne	erWorld						
	PartnerWorld Profile	PartnerWorld Profile					
	Worldwide enterprise	Welcome Miluse ODonnell		_			
	Country enterprise	Welcome to the PartnerWorld Profiling System					
	Location	Select an item needing attention, or select a profile to update. Click expand All to expand all profiles to view or edit. Not attention are potentially out-of-date, need validation, or contain errors that must be corrected	te: Profiles needing				
	Employee Relationship	Actions requiring attention					
	Benefits	Pending personal employee profile updates(1)		_			
		Quick task links					
BM		Marketplace S	Search	Q _			
BM Partr	nerWorld						
	PartnerWorld	PartnerWorld Profile >					
	Profile	Relationship management					
	Worldwide enterprise	The Panding agreements link will display a complete list of agreements requiring signature. The Manage agreements I	link will show a complete	list			
	Country enterprise	of active agreements. Pending PartnerWorld agreements					
	Location Manage PartnerWorld agreements						
	Employee	Apply and Manage Relationships					
	Relationship	Manage relationship contract compliance					
	management	Value Advantage Plus					
	Ponding	Business Partner Led Model					

Profile	Manada Du	ainaga Dart	nor ofro	omonto				
Worldwide	Christi's Things (19eff5cu)						Before continuing the application, ensure the	
enterprise							 company name shown matches your 	
Country enterprise	The fields indicated with an a	storick (*) are required to a	omploto this transacti	ant other fields are optional. If w	au da pat want ta provida us with th	a required information	company's name	
Location	please use the "Back" button	ease use the "Back" button on your browser to return to the previous page, or close the window or browser session that is displaying this page						
Employee	Please complete as many details as possible to get the most appropriate information for your company from PartnerWorld							
Relationship management	Relationships							
Pending PartnerWorld	Relationship type	Contract ID	Sales organization	Product groups	Relationship agreement status	IBM contracting country		
agreements							Select 'Cloud Marketplace Reseller' under	
Manage	Cloud Marketplace Reseller	USCRA50LFW	IBM United States	Software - Third Party Marketplace	Active	United States	the 'Relationship type' column of the	
PartnerWorld				Software			Relationships table	
agreements								

If your company has multiple Country Enterprises registered in PartnerWorld, select the appropriate Country Enterprise ID if you see the choice on the screen (example below).

Note: Most companies will not see this screen as they only have one Country Enterprise ID.

ise	Apply and Manage Relationships
9	All country enterprises that you have scope of authority to manage are displayed he
	Manage Business Partner agreements
	Apply for a business partner agreement
	Country enterprise
	Partner Training Company (Tracyton) (ztzefil)
ge	The Partner Training Company (Lisle) (18z7gky3)

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contract						
compliance Value Advantage Plus	 ✓ Select/Change Products and Services Select any additional products or services you would like to have included in your resell authorization. 					
TCI for System z	Click to view information about IBM platforms	and product groups			Scroll down to the 'Select/Change Products	
OTC for	Product group	Product	Status	Actions	and Services,' find the Product Group called	
Influencer program	Software - Third Party Marketplace ┥	IBM XaaS - Entry from Cloud Marketplaces	Active	Edit.	'Software – Third Party Marketplace,' and click 'Edit'	
View relationships	Add new product					
Benefits						
Related links :	Previous Cancel and exit	Save as draft Next				
Contact us						
03er manual	Distributor history					
	History of all changes for this distributor					
	Add a distributor change				Scroll down to the 'Distributor History' section and click on ' Add a Distributor Change '	

PartnerWorld Profile	PartnerWorld Profile > Relationship management > Apply and Manage Relationships > Conditions to be met before applying > Company of Manage Business Partner agreements > Relationship > BPA products and services >	letails >
Worldwide enterprise	BPA Platforms Services Distributor History	
Country enterprise	Christi's Things (19efi5cu)	
Location	Distributor:	
Employee	Select one V	Select your preferred IBM Cloud
Relationship management	Cancel and exit Next	down menu, and click 'Next'

Distributor history

ld distributor	New distributor	BPA Product Distributor Change	Created on	Created by
Id Distributor	New Distributor	Pending	09 May 2019	acaridadh@us.ibm.com

Optional:

- To verify your change, on the next page, find the Product Group called 'Software – Third Party Marketplace' and click 'Edit' again
- Scroll down and under 'Distributor History' you will be able to see your change pending

* Note: If there are no names displayed in the drop down list, it means that there are no Cloud Aggregators (Distributors) available in your country for your company to work with.

OTC for	Product group	Product	Status	Actions	
Influencer program	Software - Third Party Marketplace	IBM XaaS - Entry from Cloud Marketplaces	Active	Edit	
View relationships	Software	IBM XaaS - Entry from Cloud Marketplaces	Active	Edit	
Benefits	Add new product				
Related links :					
Contact us User manual	Previous Cancel and exit	Save as draft Next			7
contract compliance	applicable. A list of countries where IBM requir The Agreement is not binding upon either party	es hand-written signatures is included in the Operations Gui r until IBM confirms approval of this relationship via email.	de for your referer	nce.	
Value Advantage Plus	Accepted employee:*		So	croll down and click ages	(Next ' in the next 2
TCI for System z OTC for Influencer	Accepted date:*				
program View	Previous Cancel and exit	Next			



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