

Nuance[®] Volume Licence Program

Benefit with enhanced volume purchasing.

The Nuance Volume Licence Program (VLP) is a convenient, easy-to-use volume purchasing program designed to help enterprise customers maximise their savings potential, while being easier to track and understand. This licensing program is available for Dragon[®] Group editions and makes it easy for customers to purchase Dragon products from Nuance.

Nuance Volume Licence orders are fulfilled through select resellers and distributors. For more information, please visit our [volume licensing web page](#), or contact your Nuance sales account manager.

We have enhanced the program to create increased benefits for both our existing corporate customers and new customers, including discount tiers now based on cumulative purchases.

The VLP allows companies as well as Education and Government segments to licence software for use rather than purchasing “boxed” products. For enterprises that anticipate having volume deployment requirements of any size initially or in the future, participating in the VLP is the right choice.

Program benefits

As a tiered purchasing program, the VLP offers organisations many benefits:

- Reduces the costs to organisations when purchasing volume licences, upgrade assurance and technical support
- Simplified purchasing with no contract required
- A company can use a single electronic download and a single serial number for faster installation
- Low starting point with as little as one unit
- Customers benefit from a better price if a repeat order is placed for the same licensing version. The new order will cumulate to the existing licensing of the same version. So it's easy to reach the next licensing level.
- Program policies are easy to administer and understand. Follows industry standard volume licence programs.

- Requires no commitment beyond the first purchase
- The optional maintenance and support program allows you to stay up to date with the latest version of Dragon, including major and minor releases with all related enhancements and to resolve issues quickly.

Program changes

- Benefit from cumulative pricing when reordering additional licences of the same version
- Purchase tiers include both Dragon Professional Group
- Lower starting point: customers can buy as little as one unit
- Some modifications to discount levels and tiers. For existing customers, please contact your Nuance representative.

Eligible products

- Dragon Professional Group
- Maintenance & Support
- Nuance Management Center

You must purchase one licence for every individual who will be using the software.

Sample tier*

Level	Units
AA	1 to 4
A	5 to 25
B	26 to 50
C	51 to 150
D	151 to 300
E	301 to 500
F	501 and above

Please contact your Nuance representative for more information.

About Nuance Communications, Inc.

Nuance Communications is reinventing the relationship between people and technology. Through its voice and language offerings, the company is creating a more human conversation with the many devices, electronics, apps and services around us. Every day, millions of people and thousands of businesses experience Nuance through intelligent systems that can listen, understand, learn and adapt to your life and your work. For more information, please visit www.nuance.com.