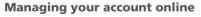
Using InTouch

InTouch is designed for business and allows you to manage all your orders, account and after sales queries online. The navigation and product information is displayed to make searching efficient and accurate. Search results provide detailed information about products, pricing, specification, attach opportunities, discounts and special bids enabling you to compare and select the right product for your customer.

An example of the layout of InTouch is shown to the right.

To find out more about some of the features on InTouch watch the videos below, visit **techdata.co.uk/intouch** or contact your sales team.



Watch video: techdata.co.uk/youraccount



Watch video: techdata.co.uk/fraud

Pre-sales tools

Watch video: techdata.co.uk/tools



Professional quotations



Watch video: techdata.co.uk/modification

Box damaged

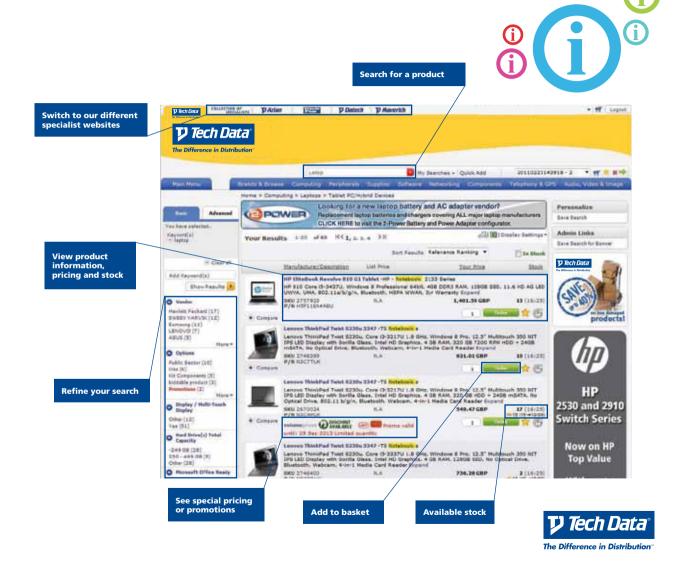
Watch video: techdata.co.uk/boxdamaged



Watch video: techdata.co.uk/quotations







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Software licensing

License online (LOL) makes it easy to find your way around vendor software licensing schemes and enables you to quote and order software licenses from multiple vendors.

Quote creation

Quote directly to the end user quickly and accurately by using the software quote tool. Add your own pricing, including your required gross and retained margins, as either a percentage or specific number and then simply download the quote as an excel document or email. You can also personalise your quote by adding your company logo, any disclaimers, added taxes or charges as required.

See how to use license online

Watch video: techdata.co.uk/licenseonline





Renewal quotes

Renewals Quote Generator automatically creates renewal quotes based on orders placed historically, making it easy for you to retain business and ensure your customer has the best software and the right licenses.

For more information on License Online, contact your account manager or visit **techdata.co.uk/lol**





Electronic software download

Activate-here is our Electronic Software Download Platform allowing you to order software products for customer activation online instantly.

As soon as you place your order, an email will be sent to your customer informing them that the licence activation key for their software is available on **activate-here.com** and is ready to activate or download.

- Lower cost of sale
- No freight charges or inventory costs
- Faster delivery times 1 hour when purchased through InTouch
- 100% availability of full product range
- Cash generation

If you have XML capabilities we can work directly with you to present the software key within your webstore – offering the best customer experience for the end user.

See how to use activate-here

Watch video: techdata.co.uk/activatehere/video



For more information on Activate-here, contact your account manager or visit **techdata.co.uk/activatehere**



techdata.co.uk/lol techdata.co.uk/activatehere 19